



Expression of Interest for Solution to setting up Data Center

EOI Reference No: BFSL/ SYS EOI/2023-24/02

Dated : 12-01-2024

BOB Financial Solutions Limited.

15th Floor, 1502/1503/1504, DLH Park,

S.V.Road, Goregaon West- 400104.

Email: rfp@bobfinancial.com

Disclaimer

The information contained in this Expression of interest (EOI) document or information provided subsequently to Applicants, whether verbally or documentary form by or on behalf of Bank of Baroda Financial Solutions Ltd, is on the basis of/subject to terms and conditions set out in this EOI document

Section 1 – EOI Schedule and Address

S. No.	Particulars	Description
1	Name of Project	EOI for solution to setup of Data centre
2	Tender reference number	Ref: BFSL/ SYS EOI/2023-24/02 Dated : 12 th Jan 2024
3	Date of Publishing of EOI document on the website	12 th Jan 2024
4	Last date and time of receiving applicants' queries in writing	18 th Jan 2024 18:00 hrs
5	Date & Venue of Pre-Bid Meeting	TBD
6	Last date and time for submission of EOI	02 nd Feb 2024 15:00 hrs
7	Date and time of EOI Opening	Since submission of bids are online, Technical & Eligibility documents will be opened by BFSL and acknowledgment will be communicated to call the participating bidders via email
8	Place of EOI submission & opening of EOI	Submission will be ONLINE via PROCURE TIGER
9	Name and address for communication	Online Submission. BOB Financial Solutions Limited. 15th Floor, 1502/1503/1504, DLH Park,

		S.V.Road, Goregaon West- 400104. rfp@bobfinancial.com
10	Online Submission	Kindly submit documents thru https://eauction.auctiontiger.net/EPROC/ For any queries while submitting kindly connect with Mr. Fawad on 9904406300 / 9510812960

Section 2 -Introduction

About BOB Financial Solutions Limited :

Established in the year 1994, BOB Financial Solutions Limited, a Company having its Regd. Office at 2nd floor, Baroda House, S V Road Jogeshwari (West), Mumbai -400 102 (herein after referred to as a 'Company') is a wholly owned subsidiary of Bank of Baroda, a large public sector bank having global presence with its vast network of over 5,500 branches. The Company's Corporate Office is located at DLH Park, Goregaon West.

The company has a network of 38 area offices spread throughout the country as on date. The Company is involved in both cards Issuing and Acquiring business.

BOB Financial is inviting 'Expression of Interest' (EOI) for Setting up of new Data Centre, DR site on Colocation/Dedicated Hosting/model.

The Respondent may submit multiple responses for different solutions as per the scope of the EOI. In this regard, respondent may have to give presentation on different solutions as proposed by them

Section 03 - Objective :

BOB Financial is in the process of carrying out a Tech Refresh of existing IT Infrastructure at its existing / new DC / DR or Near DR locations. In order to support the existing business growth and resilience for another 7 -10 years, BOB Financial is proposing to explore the concept of establishment of new Data Centre, DR and /or NDR Site with complete stable architecture and solution including network design/most recent hardware for network / server & Storage devices. We intend to have an contract for 10 years of which respondent is expected to support and manage the complete hardware/OS for a period of 5 years which can be extended on mutually

for next 5 years. It will be expected that this architecture / infra shall be scalable to accommodate any other major projects in future. Also the solution should be compliant with all the regulatory and RBI guidelines and should factor the required components as a part of solution and the current and future workloads requirements.

Current Setup

BOB Financial has a Datacenter and DR Site on dedicated hosting model. All internal applications are hosted at Datacenter and DR site and the same are accessed over MPLS and ILL. In the event of failure of Datacenter, DR Site is activated.

Solutions which will be finalized will be mentioned in the RFP and BFSL will seek quotation from OPEN MARKET.

Section 04 - Proposed Scope :

- Fully managed Tier 4/5 datacenter hosting environment providing the Colocation / Dedicated Hosting / Infrastructure as a Service (IaaS) (Private / Sovereign Cloud) model / Hybrid.
- Entire Infra to be hosted in Tier IV / Tier V equivalent Data Centre in colocation model.
- Dedicated MPLS and ILL network required between DC , DR and / or Near DR. Suggestions can be provided for networking solution. However, costing for the same will not be under the scope of this EOI.
- Respondents are expected to factor complete dedicated hardware including networking devices (Firewall/Switches L2/L3/ Routers/Load balancers /WAF) servers, backup devices, Storages (If any), Managed Services, NOC/SOC, Virtualization, licensing etc.
- Backup Solution (including backup software, storage including D2D appliance or/and Tape drive, tapes etc. for offline backup) at DC, DR and Near DR.
- Entry and exit at the DC, DR and NDR premises (Building), Server room / Caged area/ rack area, and network communication room should be restricted and monitored.
- The respondent shall be responsible for managing and controlling the underlying infrastructure including virtualized layer, storage, network, security, etc. and the deployed applications shall be managed and controlled by BOB Financial and its associated vendors.
- Supply, implementation & Support on the licenses for operating systems / virtualization / middleware / applications / databases / AV / Data Backup solutions and any other aspect that may be necessary.
- SLA of 99.95% or at par as per the services.
- Flexible, Scalable and Cost effective.
- Any other components required by BFSL as a part of good practice /Security and compliance requirements.

- Migration of existing environment (Applications & Data) from the existing DC & DR to new setup.
- We expect bidders to provide solution mentioned below basis above SOW at the time of submission
 - Solution Document
 - HLD
 - Other

Section 05 - Eligibility Criteria :

- The Respondents must be an OEM or their authorized business and service partner/representative/system integrator. Bidder needs to furnish the authorization letter from Original Equipment Manufacturer from every OEM product proposed in the solution.
- The Respondents should be a company registered in India. The bidder should have experience of minimum 5 years as a System Integrator with customers from large business across different line of businesses.
- Respondents must comply with the above-mentioned criteria. Non-compliance of any of the criteria can entail rejection of the offer. Photocopies of relevant documents/certificates should be submitted as proof in support of the claims made for each of the above-mentioned criteria
- Turnover over 100crores per year
- Net profitable in last 5 years per year
- The proposed Premise for hosting Bank's NDR should be at the same city as DC. DC, DR and NDR should be tier IV compliant.
- ISO 27001 (Mandatory) for the respondents DC,DR and NDR offered / proposed to Bank. The certification should be in-force.
- The proposed site should be owned or at least should have residual lease for minimum 12 years by the respondent. Respondent may be part of a consortium but the respondent shall ensure that all the related parties are in the same line of activity and the financials of the main/prime respondent shall be considered for evaluation purpose.
- The respondent should not have been black-listed by any Public Financial Institutions, Public Sector Banks, RBI or IBA or any other Government agencies during the last 5 years. Respondent must certify to that effect.

Section 06 - Technical Criteria :-

Bidder to carry out detailed presentation on high level as well as low level on the solutioning on complete data scrapping landscape.

Detailed Agenda will be shared with Eligible / shortlisted vendor.

Technical score 100 , Bidder needs to score 80 for qualifying / shortlisting.

Section 7 – Additional Documents to be accompanied with the EOI

Annexure: 1 Information Pertaining to Applicant

A	General Data of Interested Company		Response
1	Name of the Company	:	
2	Address of the Regd./Corp office	:	
3	Address of the works/Mfg. Unit/Plant	(a)	
	<i>(If more than three please attach separate sheet)</i>		
4	Type of the Company	:	Proprietary/Private Ltd./Public Ltd./Partnership/LPP etc
5	Name of the Contact Person	:	
6	Designation of the Contact Person	:	
7	Contact Detail	:	
	Land Line	:	
	Mobile	:	
	Fax	:	
	E-Mail	:	
8	Date of Incorporation/Establishment	:	
9	Nos. of Permanent Employees	:	
10	Nos. of Contractual Employees	:	

DETAILS OF INCOME TAX & ST CLEARANCE

<i>Sl. No.</i>	<i>Particulars</i>		<i>Remarks</i>
2.1	Income Tax	Permanent A/c No.:	
2.2	Service Tax	Registration No. :	

Note : Please attach copy of registrations.

DETAILS OF RELEVANT CERTIFICATION

Sl No.	Certificate Name	Valid Upto

Note: Attach documentary

evidence PRODUCT & PRODUCT

SUPPORT

- a. Availability of key project personnel with experience of similar project deployed in this project to be
- Yes
 No

Comments (if any) :

- b. Do you have competency in giving end-to-end solution
- Yes
 No

Give details :

LIST OF CLIENTS :

Sl. No	Name of client	Location	Copy of work order enclosed (Y/N)	Modules	Remarks
1					
2					
3					
4					
5					

SITES WHERE CALL CENTRE IS BEING DEVELOPED / CUSTOMIZED/IMPLEMENTED

Sl. No.	Name of the organization, Contact person, designation	Address and phone no	Modules	Status (underdevelopment/implementation/customization)
1.				
2				

LIST OF BRANCH OFFICE

Please enclose list of Branches in India in the under noted format.

<i>Sl. No</i>	<i>Name of City</i>	<i>Remarks.</i>

MANPOWER STRENGTH DETAILS OF THE BIDDER

Technical personnel	Direct	Outsourced
Managerial		
Technical - Development		



Technical - SUPPORT		
Others (Pl. specify)		

FINANCIAL DETAILS OF THE BIDDER

(Rs/Lakhs)

Attach Balance Sheet for last three audited Financial year

Sl. No.		Please mention Year		
1.	Turnover			
2.	Profit before Tax			

OTHER INFORMATION

a. Is the company a sick / potentially sick company?: Yes No

b. Does the company have business with any other unit(s) of BFSL :

Yes No (If yes, attach details).